



**NUMISMATIC ASSOCIATION, Inc.**  
A.N.A. CLUB LIFE MEMBER #17

**12TH ANNUAL CONVENTION — JUNE 25 THRU JUNE 28, 1987**  
**HYATT CHERRY HILL, ROUTE 70**  
**CHERRY HILL, NEW JERSEY**

**PRESIDENT**

JERRY ZARA  
P.O. Box 248  
Brick, NJ 08723-0248

**1st VICE PRESIDENT**

PAUL J. PFEIL  
14 Roosevelt Drive  
Ogdensburg, NJ 07439

**2nd VICE PRESIDENT**

ALLEN JAMES  
8644 18th Avenue  
Brooklyn, NY 11214

**TREASURER**

DOUGLAS A. MOORE  
46 Manor Drive  
Dover, DE 19901

**RECORDING SECRETARY**

BARBARA JAMES  
8644 18th Avenue  
Brooklyn, NY 11214

**CORRESPONDING SECRETARY**

SANDFORD ROSS  
P.O. Box 3462  
Toms River, NJ 08756-3462

**IMMEDIATE PAST PRESIDENT**

STEPHEN R. TAYLOR  
70 West View Avenue  
Dover, DE 19901

**\*AREA REPRESENTATIVES**

ARNO SAFFRAN  
GEORGE RUSKAI  
PETER DOELGER  
DAVID RUNFELDT

**PAST PRESIDENTS**

WILLIAM H. HORTON, JR.  
ARCHIE A. BLACK  
JAMES K. BRANDT

**\* ELMER L. CURRAN**

NJNJ EDITOR

**\* ARCHIE A. BLACK**

NJNJ ADVERTISING

**\* ARNO SAFFRAN**

NJNJ "CLUB NEWS"

**\* DENNIS TILGHMAN**

EQUIPMENT CHAIRMAN

**\* PAUL J. PFEIL**

GENERAL SHOW CHAIRMAN  
1987 GSNA CONVENTION

January 30, 1987

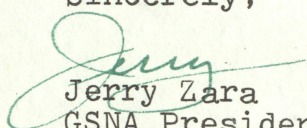
Dear Member Club

On behalf of the GSNA Executive Committee,  
two representatives from your club are cordially  
invited to attend this years 1987 GSNA Club Workshop.  
The workshop will take place at the Landmark Inn,  
Routes #1 & 9, Woodbridge, New Jersey on April 18th.

Pre-registration is required and must be  
received prior to March 28th. Participants will be  
expected to attend the entire workshop, with lunch  
provided by GSNA.

A program is attached for your information.

Sincerely,

  
Jerry Zara  
GSNA President

*Letter mailed to  
43 G.S.N.A. member clubs.  
This workshop will open  
N.C.W. to coincide with yours*



GARDEN STATE NUMISMATIC ASSOCIATION, INC.

1987 CLUB "PARTICIPATION" WORKSHOP

Saturday April 18th, 1987

---

Moderator: Jerry Zara, GSNA President

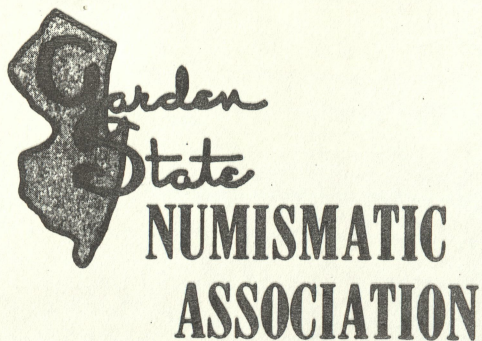
- 8:30-9:00 Registration (Coffee)..... Carol Zara & Prudence Pfeil
- 9:00 Welcome & Introductions  
Workshop Purpose & Scope..... Moderator
- 9:20 GSNA Services & Advantages..... Moderator  
Area Representative Program... Paul Pfeil, 1st V-P  
& 1987 Convention  
Educational Services..... Allen James, 2nd V-P  
Membership Recruitment..... Sanford Ross, Corr. Sec.
- 10:00 NJNJ & "How to write a press  
release"..... Elmer Curran, NJNJ Editor
- 10:15-10:45 Coffee & Danish
- 10:45 "We are the Future"..... Larry Gentile, YN Ambassador  
Andrew Zuckerman  
Mathew Zuckerman
- 11:15 "YOUR" American Numismatic  
Association..... Stephen R. Taylor  
GSNA Past Pres.
- 11:30 Recap & Questions..... Moderator & Participants
- 11:45-1:00 Lunch
- 1:00 Exhibits - "What Judges Look For"..... <sup>JAMES K. BRADY</sup> Bill Horton, Speakers Bureau
- 1:30 - ? Open Forum - Question & Answer  
Period..... Moderator & Participants

? DOROTHY B. BARTLE

WILL SPEAK ON NEWARK MUSEUM'S NUMISMATIC  
LIBRARY + NUMISMATIC SECTION OF MUSEUM.

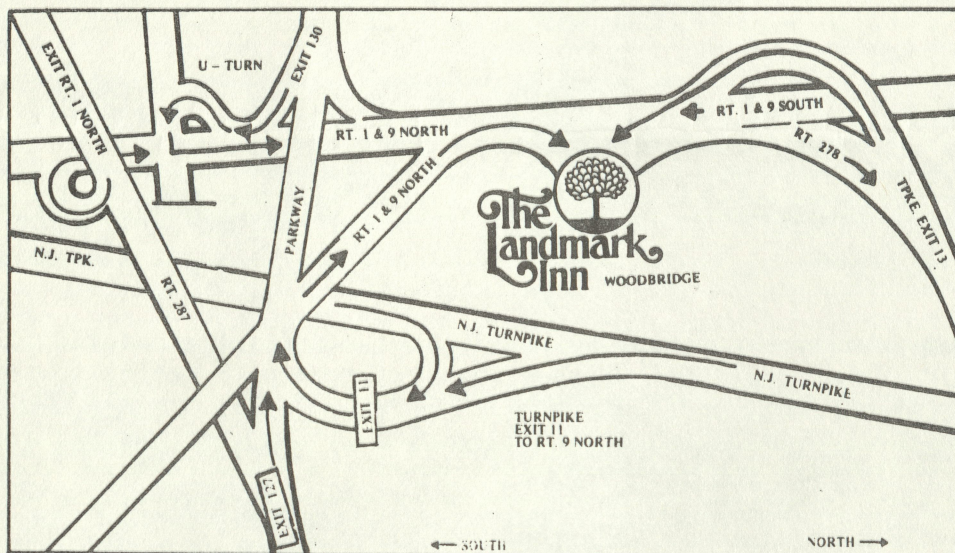
\* GSNA Executive Committee to be available for questions  
throughout workshop.





1987 GSNA CLUB WORKSHOP

APRIL 18, 1987



(Please clip here and return as soon as possible).

☐ YES, we will be able to attend the GSNA Club Workshop.

Organization \_\_\_\_\_ GSNA # \_\_\_\_\_

Participant \_\_\_\_\_ Title \_\_\_\_\_

Participant \_\_\_\_\_ Title \_\_\_\_\_

☐ NO, we will not be able to attend this years workshop.

Organization \_\_\_\_\_ GSNA # \_\_\_\_\_



Written in our 96th year,  
March 27, 1987

Mr. Jerry Zara  
GARDEN STATE NUMISMATIC ASSOCIATION, Inc.  
P.O. Box 248  
Brick, N.J. 08723-0248

Dear Mr. Zara:

Thank you for your recent letter to Ken Bressett concerning material for National Coin Week, 1987. Mr. Bressett has referred your letter to me.

Enclosed are two club packets plus 80 buttons and 80 logos. As per your request we are sending the packet by 1st class mail. The postage for this special shipment amounts to \$3.96 and we would appreciate it if you will reimburse ANA for the shipping charges.

We will be happy to mail N.C.W. certificates to the people you have listed in your letter, however at this time the certificates are not yet available. We will send them to you just as soon as they become available.

If we can be of further assistance, please do not hesitate to write to us again.

Sincerely,

Nancy W. Green  
Coordinator  
National Coin Week 1987

NWG/ip

Enc





MAR 24 1987

**NUMISMATIC ASSOCIATION, Inc.**  
A.N.A. CLUB LIFE MEMBER #17

**12TH ANNUAL CONVENTION — JUNE 25 THRU JUNE 28, 1987**  
**HYATT CHERRY HILL, ROUTE 70**  
**CHERRY HILL, NEW JERSEY**

PRESIDENT  
JERRY ZARA  
P.O. Box 248  
Brick, NJ 08723-0248

1st VICE PRESIDENT  
PAUL J. PFEIL  
14 Roosevelt Drive  
Ogdensburg, NJ 07439

2nd VICE PRESIDENT  
ALLEN JAMES  
8644 18th Avenue  
Brooklyn, NY 11214

TREASURER  
DOUGLAS A. MOORE  
46 Manor Drive  
Dover, DE 19901

RECORDING SECRETARY  
BARBARA JAMES  
8644 18th Avenue  
Brooklyn, NY 11214

CORRESPONDING SECRETARY  
SANDFORD ROSS  
P.O. Box 3462  
Toms River, NJ 08756-3462

IMMEDIATE PAST PRESIDENT  
STEPHEN R. TAYLOR  
70 West View Avenue  
Dover, DE 19901

\*AREA REPRESENTATIVES  
ARNO SAFRAN  
GEORGE RUSKAI  
PETER DOELGER  
DAVID RUNFELDT

PAST PRESIDENTS  
WILLIAM H. HORTON, JR.  
ARCHIE A. BLACK  
JAMES K. BRANDT

\*ELMER L. CURRAN  
NJNJ EDITOR

\*ARCHIE A. BLACK  
NJNJ ADVERTISING

\*ARNO SAFRAN  
NJNJ "CLUB NEWS"

\*DENNIS TILGHMAN  
EQUIPMENT CHAIRMAN

\*PAUL J. PFEIL  
GENERAL SHOW CHAIRMAN  
1987 GSNA CONVENTION

March 19, 1987

Dear Mr. Bussitt:

As in the past, we are opening ANA's National Coin week by conducting a club workshop. I have enclosed a sample of our program. (There have been some minor changes)

I would like to have an ANA-N.C.W. certificate issued to the 17 individuals who will assist in our club workshop. (mail 1st class to me)

We will be issuing our GSNA certificates to all participants. There should be approx. 70-80 in attendance.

If ANA has any material that you would like us to include in our folders, (which all participants will receive) please forward to me. Again, about 80 pcs of each.

I sincerely hope N.C.W. will be a success once again.

Thank You,  
Jerry  
President

P.S. Please ship 1st class - our workshop, April 18<sup>th</sup>

2 club  
80 buttons  
80 logos  
Jr.  
and reprints  
postage



## NATIONAL COIN WEEK CERTIFICATES

---

JERRY ZARA	1987 GSNA CLUB WORKSHOP, MODERATOR
PAUL J. PFEIL	GSNA AREA REP. PROG. & 1987 CONVENTION
ALLEN JAMES	GSNA EDUCATIONAL SERVICES
<del>DOUGLAS A. MOORE</del>	<del>SETTING UP &amp; MAINTAINING</del> <del>TREASURY</del>
SANDFORD ROSS	MEMBERSHIP RECRUITMENT
STEPHEN R. TAYLOR	"YOUR" AMERICAN NUMISMATIC ASSOCIATION
JAMES K. BRANDT	EXHIBITING & "WHAT JUDGES LOOK FOR"
ELMER L. CURRAN	NJNJ & "HOW TO WRITE A PRESS RELEASE"
LARRY GENTILE, SR.	YN AMBASSADOR "WE ARE THE FUTURE"
ANDREW ZUCKERMAN	SPKR. "WE ARE THE FUTURE"
MATHEW ZUCKERMAN	SPKR. "WE ARE THE FUTURE"
DOROTHY B. BARTLE	THE NEWARK MUSEUM & NUMISMATICS
DENNIS TILGHMAN	1987 CLUB WORKSHOP PHOTOGRAPHER
CAROL ZARA	1987 CLUB WORKSHOP REGISTRATION & ADMINISTRATION
PRUDENCE PFEIL	1987 CLUB WORKSHOP REGISTRATION & ADMINISTRATION
DOUGLAS TILGHMAN	1987 CLUB WORKSHOP COMMITTEE
DOUGLAS A. MOORE	1987 CLUB WORKSHOP COMMITTEE
BARBARA JAMES	1987 CLUB WORKSHOP COMMITTEE